

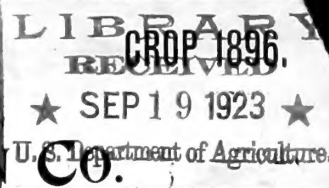
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62.41

Trade price list of peas & beans

CROP 1896.

"CONFIDENTIAL."

ALFRED J. BROWN CO.

Growers for the Wholesale Trade.



GRAND RAPIDS, MICH., January 1st, 1896.

Dear Sir:

We take pleasure in submitting our prices on such specialties as we grow in PEAS and BEANS for your careful consideration.

While the Bean crop in 1895 exceeds the present demand, you very rarely see a good season follow, and our predictions are that Beans will be good property in the autumn of '96. As many varieties can be bought at the present time at less than the cost of production, it is quite evident there is no encouragement for the grower to plant for surplus. As the majority of the wholesale trade are, no doubt, carrying large surplus, contract orders for new crop will undoubtedly be light. To give you the situation in a nut-shell, careful Bean growers will not plant for surplus; wholesale dealers will be shy in placing contracts; and if the crop of 1896 should prove a failure we leave you to judge what the consequences might be.

NEW DAVIS KIDNEY WAX.
Originated and introduced by us in 1894.

BEANS--Dwarf Wax Varieties.

	Per Bushel
Davis Kidney Wax	\$3.50
Wardwell's Kidney Wax	2.25
Dwarf Golden Wax	2.25
Detroit Rust-Proof Wax	2.00
Currie's Rust-Proof Wax	2.20
Challenge Black Wax	2.25
Dwarf German Black Wax	2.20

Green Poded Varieties.

Early Red Valentine	2.00
Extra Early Refugee	
Refugee, or 1000 to 1	
Best of All	
Dwarf Horticultural	
Mohawks	

PEAS--Dwarf Wrinkle Sorts.

	Per Bushel
Notts' Excelsior	\$3.50
Bliss American Wonder	3.00
Carter's Premium Gem	2.40
McLean's Little Gem	2.40
Blue Peter	3.00

Tall Wrinkle Sorts.

Champion of England	1.75
Yorkshire Hero	2.50
Pride of the Market	3.00
Horsford's Market Garden	2.50
Heroine	2.75
Telephone	2.40
Sharp's Queen	2.50
Black-Eye Marrowfat	1.25
Large White Marrowfat	1.30

Please Note.—The above prices are for choice hand-picked stock, and f. o. b. Grand Rapids; terms 60 days acceptance from date of shipment. After receiving your order, we will fill out regular Contract blank for your signature. All orders should reach us during the month of January; not later than February 15th.

Soliciting your valued favors, which will have our careful attention, we are,

Yours truly,

Alfred J. Brown Co.

